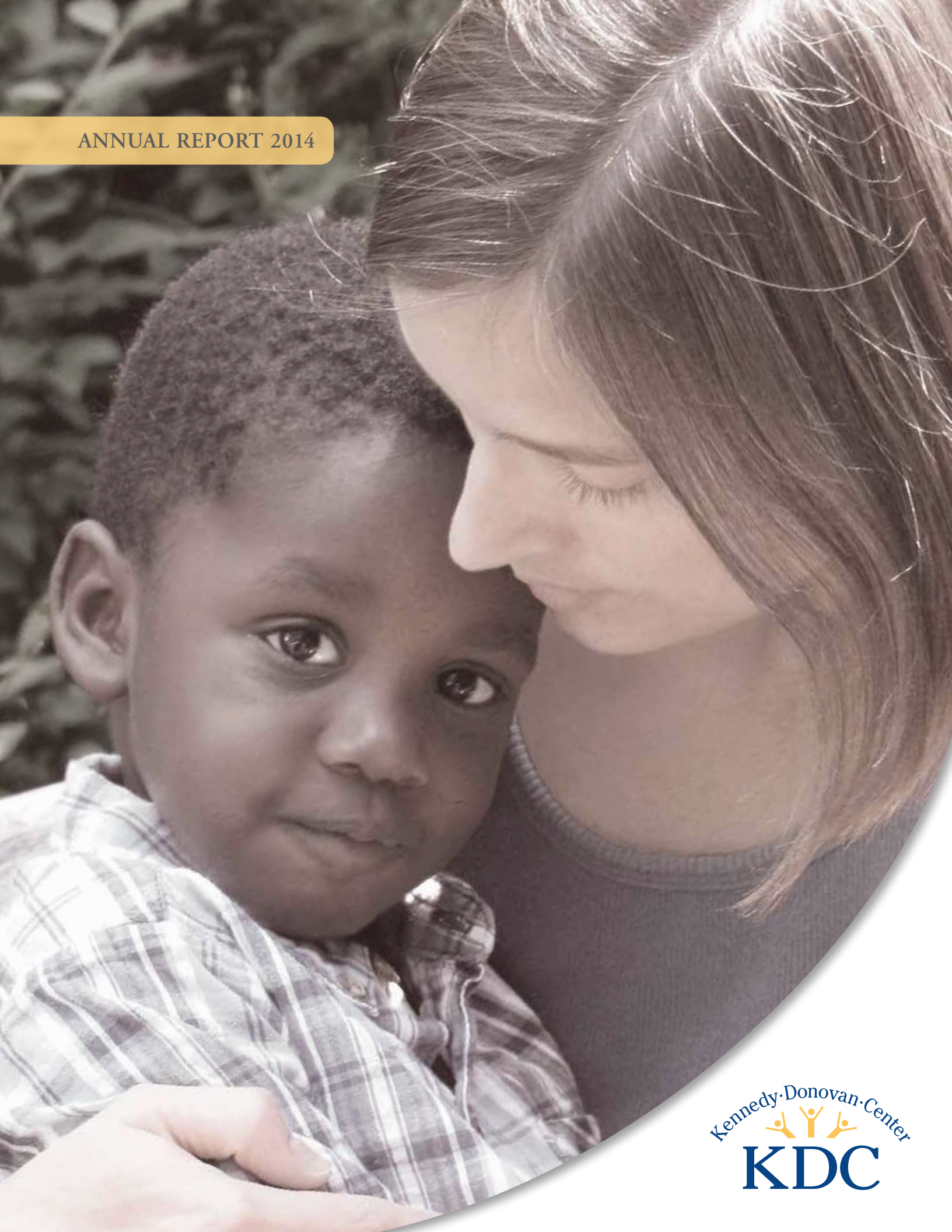


ANNUAL REPORT 2014





Dear Friends,

The 2014 annual report shows that Kennedy-Donovan Center continues to thrive. We would like to take the opportunity to share with you, our supporters, how your generous contributions helped the nearly 6,500 children, adults and families this past year.

As the needs of our families grow, we have continued to expand our programs and services. We are a fundamental resource for the people to whom we provide services, and we need to ensure we can continue to deliver these essential services in a thoughtful and strategic manner.

Within these pages, you will learn about KDC's most recent and exciting venture which was the acquisition of 385 County Street, the former Ahavath Achim Jewish Synagogue. Renovations on this building will enable us to consolidate our extensive number of New Bedford programs in one location while preserving an important historic building for the city. In the end, we will be able to provide 14,000 square feet of space for our program activities, conference/training rooms, administrative space for the programs, while keeping an additional 8,000 square feet for future growth.

We are also sharing financial information, program achievements, and the list of donors who helped make this a positive year. The health of our organization is strong and well-positioned for continued growth and success.

Thank you for joining with us to make possible our many accomplishments this past year. You are an important partner, and we aim to keep you informed of how your support has made a positive difference in the lives of so many individuals and families.

Warm regards,

David Boucher
Board Chair, 2015

Accomplished in 2014

- ◆ Opened an Independent Living program for young adults transitioning out of foster care services to better prepare them for adulthood.
- ◆ Purchased and developed plans for renovations of County Street property.
- ◆ Launched the initial phase of a \$500,000, three-year Capital Campaign to fund the renovations of the County Street project.
- ◆ Purchased new home on Cape Cod to provide flexible, affordable housing for clients needing diverse types of support.

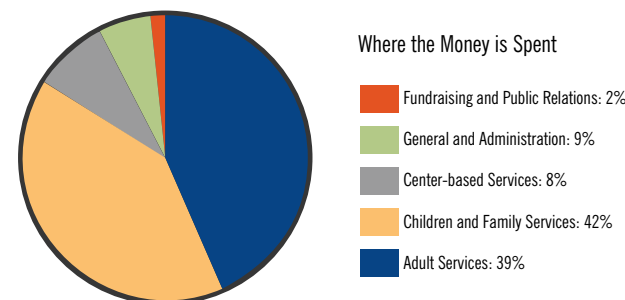
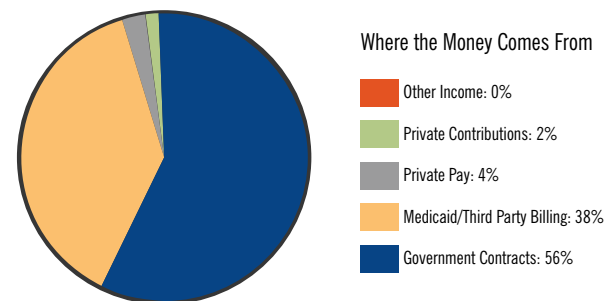
Goals for 2015

- ◆ Apply for funding to develop a social network system for children and adults with disabilities on Cape Cod.
- ◆ Launch new and more comprehensive website to include customizable program pages.
- ◆ Expand transportation services for clients in our Early Intervention programs from New Bedford to Attleboro.
- ◆ Increase our capacity to serve people with behavioral needs by hiring a clinical director as well as an autism director.



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In 2014, our administrative and fundraising costs combined accounted for 10.2% of our total costs with almost 90 cents of every dollar going directly to programs and services. Change in total net assets was \$876,500, of which \$579,000 was from operations, and \$297,500 from long term capital grants. Program revenue grew by 7.5% over the preceding year, representing strong, yet manageable growth.

SUPPORT AND REVENUE		
Government contracts	16,986,232	56.21%
Medicaid/Third Party Billing	11,419,758	37.79%
Private Pay	1,096,957	3.63%
Other Income	45,086	0.15%
Private Contributions	673,418	2.23%

TOTAL SUPPORT AND REVENUE	\$30,221,451	100.00%
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EXPENSES		
Salaries/Benefits and taxes	\$18,578,930	63.23%
Direct Program Costs	8,160,546	27.77%
Total Occupancy	1,126,061	3.83%
Total all other expenses	1,066,984	3.63%
Depreciation and Amortization	450,927	1.53%
TOTAL EXPENSES	\$29,383,448	100.00%

CHANGE IN NET ASSESTS	838,003
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EXPENSES BY PROGRAM		
Adult Services	\$11,502,020	39.14%
Children/Family Services	12,444,810	42.35%
Center Based Services	2,428,666	8.27%
General and Administration	2,551,691	8.68%
Fundraising and Public Relations	456,261	1.55%

TOTAL EXPENSES BY PROGRAM	\$29,383,448	100.00%
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Significant revenue increases were achieved in the early intervention programs and the expansion of Intensive Foster Care and Family Stabilization. Other activities experiencing notable growth were transportation and adult foster care. For a fuller financial statement go to www.kdc.org. We post our annual federal 990 report for public review at www.kdc.org.

Our 2014 Circle of Friends Donor List

Continued

Benefactors \$500 to \$999

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July 1, 2013 to June 30, 2014

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Ed and Erin Walter
Irwin Yanowitz and Ellen Role

New Bedford Campus Expansion

Kennedy-Donovan Center purchased the former Ahavath Achim Jewish Synagogue at 385 County Street in New Bedford across the street from our Hawthorn Street programs center. The property will add 14,500 square feet to our existing New Bedford Campus and allow us to expand existing services to meet the growing needs of the community.

Like the city of New Bedford, the property on County Street is historically rich. The home was constructed in 1828 for Cornelius Grinnell Jr., son of a Revolutionary privateer and ship captain. It was sold and converted into the Ahavath Achim synagogue in 1890 and served the community for 121 years. The property has been vacant for nearly four years. Renovations will update the building's systems, make it handicapped accessible, make optimal use of the space, address the challenges of ongoing program growth, and enable KDC to continue meeting the needs of the people who receive our services.

New Bedford represents our largest service region, providing services to nearly 2,000 individuals in the city and surrounding communities. This area offers



nearly every KDC model of programs, including Day Habilitation, Special Education School, Early Intervention, Healthy Families, Individual Support, Foster Care services, and several residential models. The expansion project allows us to move some services from a rented facility and from our Hawthorn Street location, which we've outgrown. This centralization of programs will provide greater access for the individuals and families who receive our services.

We have launched the initial phase of the "Building a Brighter Future" capital campaign to raise the \$500,000 needed to complete this project. A strong and enthusiastic campaign committee is led by Edwin G. "Ted" Carr, great nephew of KDC founder, Luella Hennessey Donovan. Campaign committee members include David Alves, New Bedford City Councilman; Kristin Carvalho, President of Milford National Bank & Trust and longtime New Bedford resident; Berta Freitas, alumni parent; Barry Levine, Barry's Fine Wine & Spirits; Peter Nopper, Nopper Marine, Heidi Pereira, KDC's New Bedford community liaison, and KDC board members David Boucher, Kelly Courtney, Kelly DiPersio, Richard Harwood, Joseph Hulbig, Anthony Karamas, and Brad Pineault.

Renovations are expected to be completed by the end of 2015 and will house the following programs: Foster Care and Family Stabilization, Healthy Families, and Family Resource Services.

New Bedford represents our largest service region, providing services to nearly 2,000 individuals in the city and surrounding communities.

Our 2014 Circle of Friends Donor List

Continued

Rotary Club of Southbridge
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We regret that space limits our ability to list all our many in-kind donors. Every donation we receive is greatly appreciated.

Gifts Given in Honor

In honor of David Boucher
Lyman Jackson

In honor of Justin Camara
Clare Camara

In honor of Barbara and Fred Cohen

Rabbi and Mrs. Barry Hartman

In honor of Deb Felix
Melissa Cucinotta
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Joe and Mich Siegel
Carol and RuthAnn Vincelette

Diana Yohe

Meaningful Beyond Measure: The Story of One Volunteer

Lolita “Loli” Dykes is a 70 year old mother of three grown sons. Loli retired several years ago from a local factory where she supervised the production of medical equipment, ran a quality production line, and supervised a large team. She loved the daily challenges and felt satisfaction for many years of hard work.

Living in New Bedford, and looking for something to make her days more meaningful and interesting, Loli enrolled in the “Foster Grandparents” program at Coastline Elderly Services. With no openings in the preschool role she requested, it was suggested that she consider working at the Kennedy-Donovan Center School. Loli was a little reluctant because she had no experience working with children with special needs. She wondered if spending her days in a classroom at the KDC Special Education School would be the right fit and her tour of the KDC school quickly changed her mind. Loli remembers that day, saying “As soon as I walked in the room, I knew that God had called me here.” She immediately agreed to the assignment without hesitation; that was three years ago, and Loli has never looked back.

Loli beams with prides as she describes her role in the classroom. She’s proud of the accomplishments made by the students each day, her ability to witness

and support their growth, and the quality of the staff she works alongside. She is modest about her impact and contributions, but acknowledges that working at the school has given her opportunities to build her confidence and learn new things, like sign language. Loli is able to sign many words and enjoys her budding ability to communicate with the children whom she describes as “inspiring.”

The love shared between Loli and the students is mutual. The children look forward to seeing “Ms. Loli” each day. She has a special space in the classroom for her jacket and belongings, and something is just not right when Ms. Loli’s cubby is empty, although she rarely misses a minute of her full-time schedule. Walking to and from the center in all kinds of weather, she cheerfully remarks that it helps “keep me active.”

Volunteers like Loli Dykes are hard to find. Her dedication and commitment are remarkable, and the effect on others is an inspiration to us all. Her contributions in the classroom and her personal relationships with students and staff are meaningful beyond measure.



Her contributions in the classroom and her personal relationships with students and staff are meaningful beyond measure.

Our 2014 Circle of Friends Donor List

Continued

In memory of Lena Francis
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Mark and Emila Foy
Patricia F. Marujo
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In memory of Daniel J. Fern
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In memory of Robert Silva
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In memory of Matthew Clayton Southard
Van and Roberta Ritter

In memory of Jill Zuromski
Steven and Vicki Zuromski

We make every effort to ensure accuracy, but there is always the possibility of an error. If we have inadvertently omitted your name, or if your name is incorrect, we apologize. Please bring any errors to our attention so that we may correct our records by calling Maria at 508-772-1216 or by emailing mbarbosa@kdc.org.

MISSION STATEMENT

Kennedy-Donovan Center supports people with developmental delays, disabilities or family challenges to pursue their personal potential and success in the community. We provide a wide range of effective supports to individuals and families through prevention, advocacy and intervention services that are person-centered, innovative, and compassionate.

Spotlight on KDC's Transitional Job Supports Program

The TJS program is a wonderful service for us. They've helped me find a job that gives me plenty of work hours and flexibility. My employer and I make a great match.

Transitional Job Supports (TJS) is one of our longest running programs. For over fifteen years, we have been supporting people in finding community-based employment. And, some of our participants have been with the same employer since the programs inception.

The Transitional Job Supports program does not create jobs, rather it connects committed employees to prospective job opportunities creating a win-win situation for the employee and employer. The goal is to support individuals in the program to find the ideal job for their skills. Our strength lies in the relationship with our employment partners, in whom we have established trusting and open communication. Paul, one of the individuals in the program, says, "The TJS program is a wonderful service for us. They've helped me find a job that gives me plenty of work hours and flexibility. My employer and I make a great match."

Employment staff works with new employers to determine duties and responsibilities for the new employee, then provides training for the employee and employer as they develop a strong working relationship. An individualized plan is created and implemented and as employment continues, the job coach provides ongoing communication and

remains a dependable resource for both parties. Ultimately the goal is for KDC to fade out as both the employee and employer become more comfortable in their roles.

We are grateful to the following companies who have providing individuals the opportunity to be part of a team, utilizing their skills, and strengthening their independence.

- ◆ 99 Restaurant, Milford
- ◆ Courtyard by Marriott, Milford
- ◆ Fairfield Inn & Suites, Milford
- ◆ Hampton Inn & Suites, Franklin
- ◆ Kennedy-Donovan Center, Milford Program
- ◆ Kohl's, Milford
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